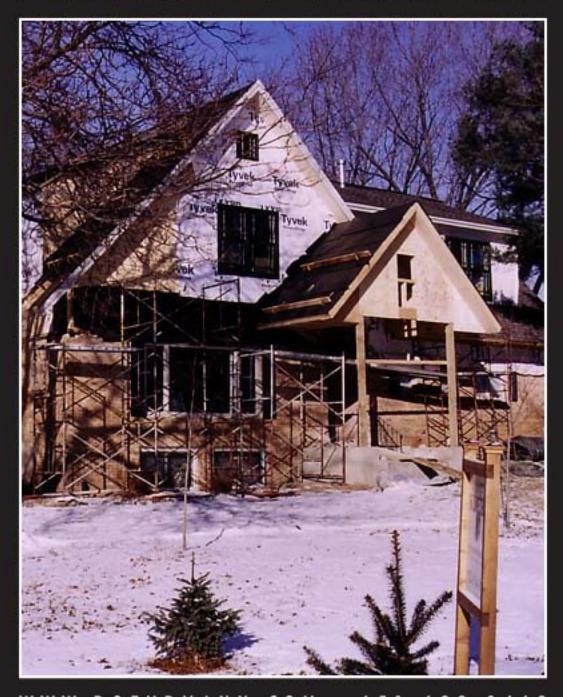
## CONTRACTOR SELECTION GUIDE



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A. Ba	ckground and Experience
1.	Company name and contact person.
2.	How long have they been in business?
3.	Do they have experience in projects similar to yours?
4.	Have they worked with an architect before?
5.	What quality level do they normally work in, low, medium, or high end?
	Notes:
B. Lic	enses and Insurance
1.	Are they a licensed general contractor who will be responsible for all the subcontractors working on the project?
2.	What kind of insurance do they carry?
3.	Do they belong to any professional organizations such as the Builders Association or Remodelers Council?
4.	Do they offer any warranties other than those required by the state?
	Notes:
C. Wo	ork Preferences
1.	Do they provide preliminary cost estimates during the design process?
2.	Do they use the same subcontractors on all projects?
3.	How do they handle unforeseen problems?
4.	How do they handle problems after the construction is complete?
5.	Who will supervise the construction?
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	Notes:
	usiness Details
1.	What type of contract do they typically use?
2.	What type of payment schedule do they anticipate?
3.	Will they provide a construction schedule and how often will they update it?
	Notes:
E. Yo	our Project
1.	Discuss your project and estimated budget
2.	Do they feel the current budget estimate is adequate?
3.	How long do they estimate construction will take?
	Notes:
F. Re	eferences
1.	Ask for examples of past projects and their costs
2.	Ask for the names of past clients and contact them regarding their experience with the contractor:
	How was the contractor to work with?
	What was the cost of their project?
	Was the contractor on time and on budget?
	Would they hire them again?

	<ul> <li>Were there any unforeseen problems during construction and how did they handle them?</li> </ul>
	Notes:
G. Fi	nal Thoughts
1.	Make sure your personalities and communication styles mesh. If you don't feel comfortable with them at the interview, you probably won't feel comfortable working with them on your project.
2.	Don't ask contractors to give you bids in the design stage. You can ask for estimates but you will not be able to compare prices between contractors because there are still too many unknowns to be accurate. Your decision should not be based on cost alone, it should also take into account their credentials, experience, references, and your ability to work with them.
3.	Notes: